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Strategy
Consulting

Business Case

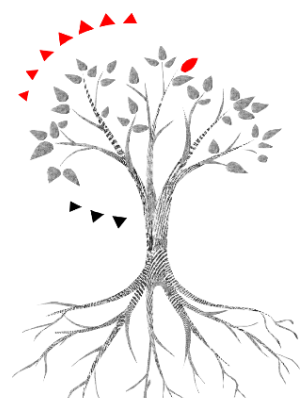
“Organizational Re-Design”

Innovating.Clients.Success



“Organizational Re-Design”

Industry	Public Sector / Research
Functional Practices	Corporate Finance / Corporate Strategy
Client Description	The client has become one of Germany’s largest research associations by connecting 89 independent research institutions that range in focus from natural, engineering and environmental sciences via economics, spatial and social sciences and the study of humanities. Employing around 17,200 individuals, including 8,200 researchers, the entire budget of all the institutes is approximately 1.5 billion EUR.
Mandate	The headquarters of the research association has the purpose of serving the associated institutes with special services. The associated institutes finance the headquarters of those services. During the last few years, the required services have increased and the headquarters was structured in a way where their budget was unable to meet their “customer” requirements. A mid-term financial planning and resource assessment for the headquarters was requested.
Methodology & Achievements	<ol style="list-style-type: none">1. Set up a stakeholder forum2. Executed interviews with stakeholders about the services to be delivered by the headquarters3. Prepared a "performance, service and deliverables catalog" for the headquarters4. Performed comparisons and adjustments between stakeholder expectations and the status quo5. Prepared financial plan regarding new services offered by the headquarters6. Performed resource assessment for new services7. Set up 14 new employees and adjustment of the organizational structure



Please contact us for further information.
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